



CION Investment Corporation

Third Quarter 2021
Earnings Presentation



Disclosures and Forward-Looking Statements

The information contained in this earnings presentation should be viewed in conjunction with the earnings conference call of CION Investment Corporation (NYSE: CION) (“CION” or the “Company”) held on November 15, 2021 as well as the Company’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2021 that was filed with the Securities and Exchange Commission (the “SEC”) on November 15, 2021. The information contained herein may not be used, reproduced or distributed to others, in whole or in part, for any other purpose without the prior written consent of the Company.

This earnings presentation may contain forward-looking statements that involve substantial risks and uncertainties, including the impact of COVID-19 on the business, future operating results, access to capital and liquidity of the Company and its portfolio companies. You can identify these statements by the use of forward-looking terminology such as “may,” “will,” “should,” “expect,” “anticipate,” “project,” “target,” “estimate,” “intend,” “continue,” or “believe” or the negatives thereof or other variations thereon or comparable terminology, including references to assumptions, forecasts of future results, shareholder diversification, institutional research coverage and availability and access to capital. You should read statements that contain these words carefully because they discuss the Company’s plans, strategies, prospects and expectations concerning its business, operating results, financial condition and other similar matters. These statements represent the Company’s belief regarding future events that, by their nature, are uncertain and outside of the Company’s control, such as the price at which the Company’s shares of common stock will trade on the NYSE. Any forward-looking statement made by the Company in this earnings presentation speaks only as of the date on which the Company makes it. Factors or events that could cause the Company’s actual results to differ, possibly materially from its expectations, include, but are not limited to, the risks, uncertainties and other factors the Company identifies in the sections entitled “Risk Factors” and “Forward-Looking Statements” in filings the Company makes with the SEC, and it is not possible for the Company to predict or identify all of them. The Company undertakes no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

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Past performance does not guarantee future results, which may vary. The value of investments and the income derived from investments will fluctuate and can go down as well as up. A loss of principal may occur.

Quarterly Highlights - Quarter Ended September 30, 2021

The Company completed a 2-to-1 reverse stock split effective September 21, 2021. Accordingly, share and per share amounts in this presentation have been retroactively adjusted to reflect the 2-to-1 reverse stock split.

- On November 12, 2021, the Company's co-chief executive officers declared a regular first quarter distribution of \$0.28 per share payable on March 30, 2022 to shareholders of record as of March 23, 2022, which represents an increase of \$0.02 per share, or 8%, from the regular fourth quarter distribution of \$0.26 per share;
- Net investment income per share for the quarter ended September 30, 2021 was \$0.35 compared to \$0.33 for the quarter ended June 30, 2021;
- Earnings per share for the quarter ended September 30, 2021 was \$0.44 compared to \$0.49 for the quarter ended June 30, 2021;
- Net asset value per share increased \$0.18, or 1.1%, to \$16.52 as of September 30, 2021 from \$16.34 as of June 30, 2021;
- As of September 30, 2021, the Company had \$805 million of total principal amount of debt outstanding of which 81% was comprised of senior secured bank debt and 19% was comprised of unsecured debt. The Company's debt-to-equity ratio was 0.86x as of September 30, 2021 compared to 0.87x as of June 30, 2021;
- As of September 30, 2021, the Company had total investments at fair value of \$1,630 million in 126 portfolio companies across 23 industries. The investment portfolio was comprised of 93.7% senior secured loans, including 87.6% in first lien investments;¹
- During the quarter, the Company had new investment commitments of \$179.0 million, funded new investment commitments of \$157.3 million, funded previously unfunded commitments of \$7.7 million, and had sales and repayments totaling \$223.2 million, resulting in a net funded portfolio change of \$(58.2) million;
- The Company placed one new investment on non-accrual status during the quarter, and as of September 30, 2021, investments on non-accrual status amounted to 0.9% and 2.5% of the total investment portfolio at fair value and amortized cost, respectively;
- For the quarter ended September 30, 2021, the Company paid distributions totaling \$15.0 million, or \$0.265 per share, with three record dates;
- As previously announced, the Company's co-chief executive officers declared a fourth quarter 2021 distribution of \$0.26 per share payable on December 8, 2021 to shareholders of record as of December 1, 2021. In addition, the Company also previously announced a special year-end distribution expected to be in the range of \$0.14 to \$0.20 per share payable on December 23, 2021 to shareholders of record as of December 16, 2021.

Selected Financial Highlights

(\$ in millions)	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020
Investment portfolio, at fair value ¹	\$1,630	\$1,676	\$1,534	\$1,496	\$1,517
Total debt outstanding ²	\$805	\$805	\$725	\$725	\$725
Net assets	\$941	\$926	\$913	\$878	\$867
Ending debt-to-equity	0.86x	0.87x	0.79x	0.83x	0.84x
Total investment income	\$42.6	\$38.0	\$36.3	\$43.4	\$38.9
Net investment income	\$19.6	\$18.7	\$17.6	\$21.7	\$21.4
Net realized and unrealized gains	\$5.5	\$9.3	\$32.1	\$25.5	\$9.7
Net increase in net assets resulting from operations	\$25.1	\$28.0	\$49.7	\$47.2	\$31.1
Per Share Data					
Net asset value per share	\$16.52	\$16.34	\$16.12	\$15.50	\$15.24
Net investment income per share	\$0.35	\$0.33	\$0.31	\$0.38	\$0.38
Net realized and unrealized gains per share	\$0.09	\$0.16	\$0.57	\$0.45	\$0.17
Earnings per share	\$0.44	\$0.49	\$0.88	\$0.83	\$0.55
Distributions declared per share	\$0.26	\$0.26	\$0.26	\$0.57	\$0.18

(1) The discussion of the investment portfolio excludes short term investments.

(2) Total debt outstanding excludes netting of debt issuance costs. Please refer to page 10 for debt net of issuance costs.

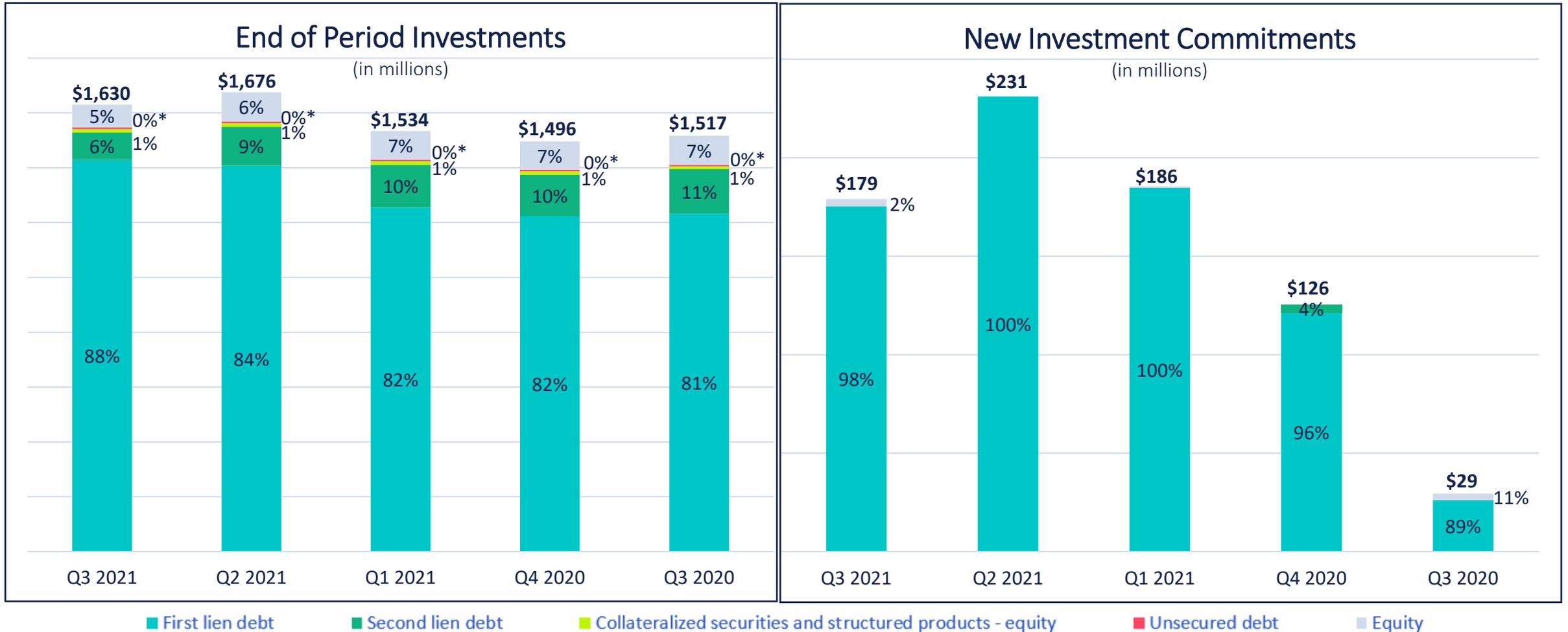
Investment Activity

- New investment commitments for the quarter were \$179.0 million, of which \$157.3 million were funded and \$21.7 million were unfunded.
- New investment commitments were made across 9 new portfolio companies and 11 existing portfolio companies.
- Fundings of previously unfunded commitments for the quarter were \$7.7 million.
- Sales and repayments totaled \$223.2 million for the quarter primarily driven by the full repayment of investments by 15 portfolio companies.

(\$ in millions)	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020
New investment commitments	\$179.0	\$231.1	\$185.5	\$125.6	\$29.4
Funded	\$157	\$220	\$183	\$113	\$25
Unfunded	\$22	\$11	\$3	\$13	\$4
Fundings of previously unfunded commitments	\$8	\$2	\$1	\$9	\$11
Repayments	(\$197)	(\$92)	(\$174)	(\$160)	(\$65)
Sales	(\$27)	(\$5)	(\$15)	(\$21)	(\$12)
Net funded investment activity	(\$58)	\$125	(\$6)	(\$59)	(\$41)

The discussion of the investment portfolio excludes short term investments. Commitments are generally subject to borrowers meeting certain criteria such as compliance with covenants and certain operational metrics. These amounts may remain outstanding until the commitment period of an applicable loan expires, which may be shorter than the loan's maturity date.

Portfolio Asset Composition



* Less than 1%.

The discussion of the investment portfolio is at fair value and excludes short term investments.

Credit Quality of Investments

INTERNAL INVESTMENT RISK RATINGS¹

(% of Total Portfolio, Fair Value)

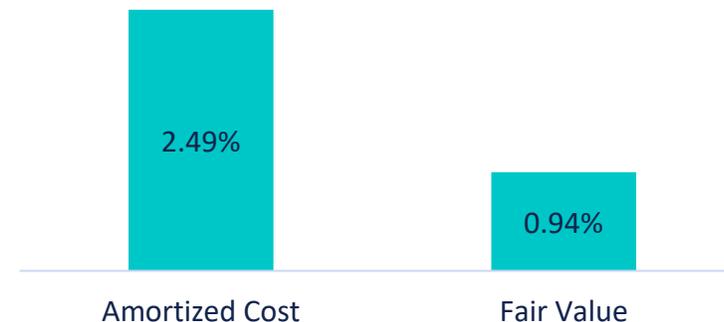
Higher Credit
Quality

Lower Credit
Quality

Rating	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020
1	5.3%	7.3%	3.5%	0.2%	5.6%
2	79.7%	75.5%	77.1%	78.5%	68.2%
3	14.1%	16.7%	18.8%	20.7%	22.0%
4	0.9%	0.4%	0.5%	0.6%	3.7%
5	0.0%*	0.1%	0.1%	0.0%*	0.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%

* - Less than 1%.

Q3 2021 NON-ACCRUAL %¹



Internal Investment Risk Rating Definitions

Rating Definition

- 1 Indicates the least amount of risk to our initial cost basis.
The trends and risk factors for this investment since origination or acquisition are generally favorable, which may include the performance of the portfolio company or a potential exit.
- 2 Indicates a level of risk to our initial cost basis that is similar to the risk to our initial cost basis at the time of origination or acquisition.
This portfolio company is generally performing in accordance with our analysis of its business and the full return of principal and interest or dividend is expected.
- 3 Indicates that the risk to our ability to recoup the cost of such investment has increased since origination or acquisition, but full return of principal and interest or dividend is expected.
A portfolio company with an investment rating of 3 requires closer monitoring.
- 4 Indicates that the risk to our ability to recoup the cost of such investment has increased significantly since origination or acquisition, including as a result of factors such as declining performance and noncompliance with debt covenants.
We expect some loss of interest, dividend or capital appreciation, but still expect an overall positive internal rate of return on the investment.
- 5 Indicates that the risk to our ability to recoup the cost of such investment has increased materially since origination or acquisition and the portfolio company likely has materially declining performance.
Loss of interest or dividend and some loss of principal investment is expected, which would result in an overall negative internal rate of return on the investment.

(1) The discussion of the investment portfolio excludes short term investments.

Portfolio Summary

Portfolio Characteristics (as of September 30, 2021)

Investment Portfolio

Total investments and unfunded commitments	\$1,727.3 million
Unfunded commitments	\$96.8 million
Investments at fair value	\$1,630.5 million
Yield on debt and other income producing securities at amortized cost ¹	8.95%
Yield on performing loans at amortized cost ¹	8.92%
Yield on total investments at amortized cost ¹	8.31%

Portfolio Companies

Number of portfolio companies	126
Weighted average leverage (net debt/EBITDA) ²	4.63x
Weighted average interest coverage ²	3.50x
Median EBITDA ³	\$43.1 million

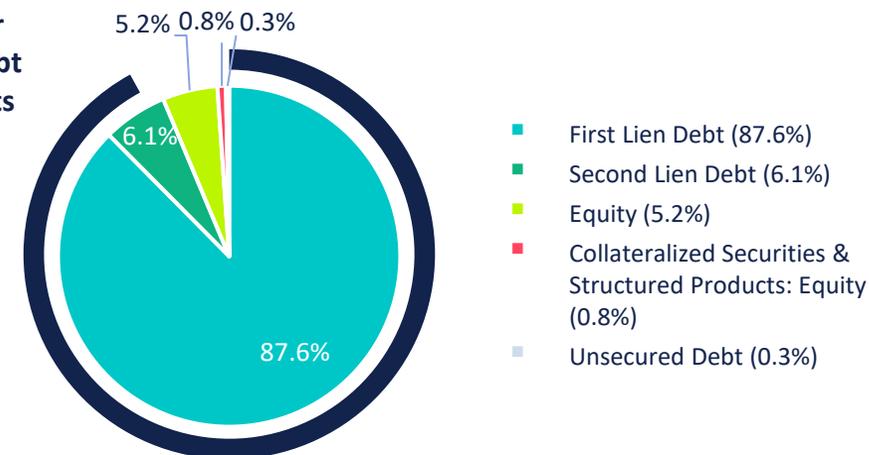
Industry Diversification⁴

Industry	% of Investment Portfolio
Services: Business	16.4%
Healthcare & Pharmaceuticals	16.3%
Services: Consumer	7.5%
Media: Diversified & Production	6.6%
Media: Advertising, Printing & Publishing	6.6%
Other (≤ 5.3% each)	46.6%

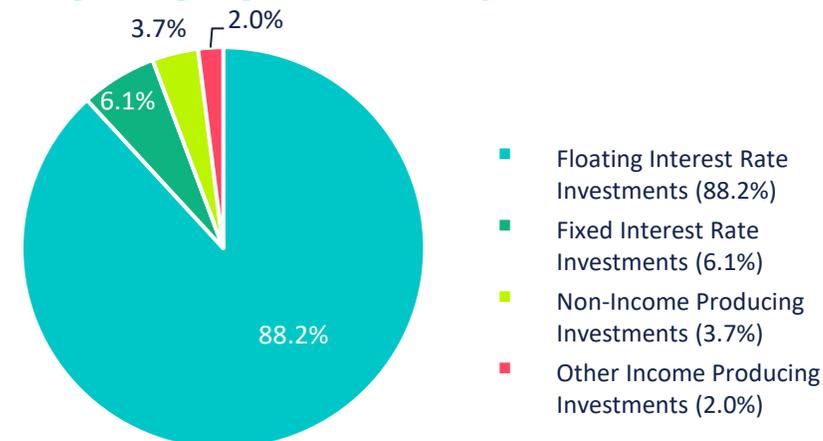
(1) See endnote 4 in our press release filed with the SEC on November 15, 2021. (2) See endnote 5 in our press release filed with the SEC on November 15, 2021. (3) See endnote 6 in our press release filed with the SEC on November 15, 2021. (4) The discussion of the investment portfolio excludes short term investments.

PORTFOLIO BY SECURITY TYPE¹

94% Senior Secured Debt Investments



PORTFOLIO BY INTEREST RATE TYPE¹



Quarterly Operating Results

	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020
Investment income					
Interest income ¹	\$ 37,206	\$ 36,117	\$ 34,461	\$ 40,208	\$ 36,219
Dividend income	3,871	1,024	909	762	1,895
Fee income	1,543	880	933	2,429	773
Total investment income	\$ 42,620	\$ 38,021	\$ 36,303	\$ 43,399	\$ 38,887
Expenses					
Management fees	\$ 8,443	\$ 8,243	\$ 7,783	\$ 7,668	\$ 7,780
Interest and other debt expenses	8,175	7,828	7,548	7,361	7,570
Incentive fees	2,933	-	-	4,323	-
Other operating expenses	3,431	3,260	3,362	2,073	2,096
Total expenses before taxes	\$ 22,982	\$ 19,331	\$ 18,693	\$ 21,425	\$ 17,446
Income tax expense, including excise tax	26	4	11	243	21
Net investment income after taxes	\$ 19,612	\$ 18,686	\$ 17,599	\$ 21,731	\$ 21,420
Net realized and unrealized gains (losses)					
Net realized gain (loss)	\$ 19,736	\$ 441	\$ (4,128)	\$ (12,179)	\$ (42,511)
Net change in unrealized (depreciation) appreciation	(14,240)	8,842	36,243	37,664	52,178
Net realized and unrealized gains	\$ 5,496	\$ 9,283	\$ 32,115	\$ 25,485	\$ 9,667
Net increase in net assets resulting from operations	\$ 25,108	\$ 27,969	\$ 49,714	\$ 47,216	\$ 31,087
Per share data					
Net investment income	\$ 0.35	\$ 0.33	\$ 0.31	\$ 0.38	\$ 0.38
Earnings per share	\$ 0.44	\$ 0.49	\$ 0.88	\$ 0.83	\$ 0.55
Distributions declared per share	\$ 0.26	\$ 0.26	\$ 0.26	\$ 0.57	\$ 0.18
Weighted average shares outstanding	56,774,323	56,748,789	56,753,521	57,056,443	56,707,775
Shares outstanding, end of period	56,958,440	56,648,595	56,649,918	56,646,867	56,900,010

¹ Includes certain prepayment fees, exit fees and paid-in-kind interest income.

Quarterly Balance Sheet

	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020
Assets					
Investments, at fair value	\$1,746,298	\$1,724,038	\$1,621,641	\$1,569,371	\$1,569,905
Cash	2,159	1,496	1,641	19,914	4,214
Interest receivable on investments	21,283	20,279	17,101	17,484	18,666
Receivable due on investments sold	19,559	8,888	39,915	6,193	7,273
Dividend receivable on investments	135	187	315	45	1,706
Prepaid expenses and other assets	474	426	667	1,788	1,368
Total Assets	\$1,789,908	\$1,755,314	\$1,681,280	\$1,614,795	\$1,603,132
Liabilities & Net Assets					
Financing arrangements (net of debt issuance costs) ¹	\$796,673	\$796,003	\$716,311	\$719,956	\$719,419
Payable for investments purchased	33,360	17,938	40,217	133	4,956
Accounts payable and accrued expenses	3,509	2,160	921	694	775
Interest payable	2,838	4,185	2,717	2,500	2,395
Accrued management fees	8,443	8,243	7,783	7,668	7,779
Accrued subordinated incentive fee on income	2,933	-	-	4,323	-
Accrued administrative services expense	1,139	905	389	1,265	589
Total Liabilities	\$848,895	\$829,434	\$768,338	\$736,539	\$735,913
Total Net Assets	\$941,013	\$925,880	\$912,942	\$878,256	\$867,219
Total Liabilities and Net Assets	\$1,789,908	\$1,755,314	\$1,681,280	\$1,614,795	\$1,603,132
Net Asset Value per share	\$16.52	\$16.34	\$16.12	\$15.50	\$15.24
Asset coverage ratio²	2.17	2.15	2.26	2.21	2.20

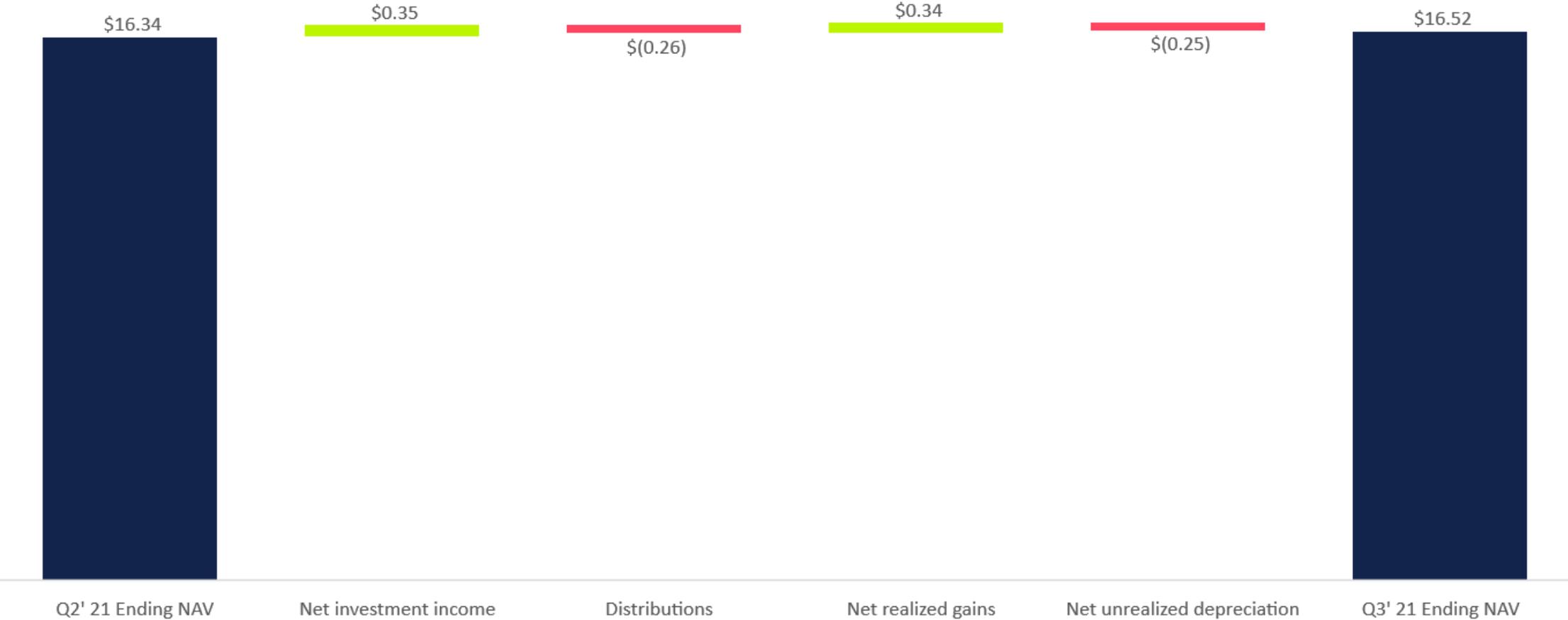
All figures in thousands, except per share data.

¹ The Company had debt issuance costs of \$8,327 as of September 30, 2021, \$8,997 as of June 30, 2021, \$8,689 as of March 31, 2021, \$5,044 as of December 31, 2020 and \$5,581 as of September 30, 2020.

² Asset coverage ratio is equal to (i) the sum of (a) net assets at the end of the period and (b) total senior securities outstanding at the end of the period (excluding unfunded commitments), divided by (ii) total senior securities outstanding at the end of the period.

Net Asset Value Bridge

Per Share Data



Debt Summary

\$75 million in available capacity within existing senior secured facilities

DEBT SCHEDULE

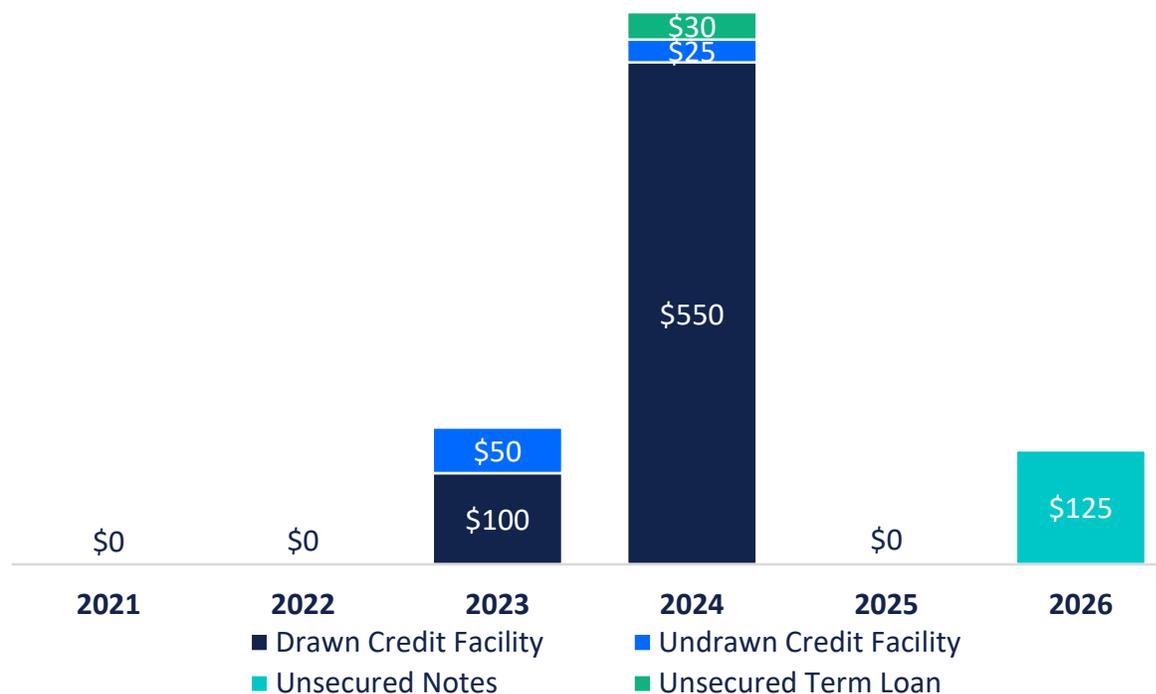
(\$ in millions)

	Total Commitment Amount	Principal Amount Outstanding	Interest Rate	Maturity Date
JPM Credit Facility	\$575	\$550	L + 3.10%	5/15/2024
UBS Facility	150	100	L + 3.375%	11/19/2023
Unsecured Notes, 2026 ¹	125	125	4.50%	2/11/2026
Unsecured Term Loan ¹	30	30	5.20%	9/30/2024
Total Debt	\$880	\$805	3.7%	

(1) Investment grade credit rating.

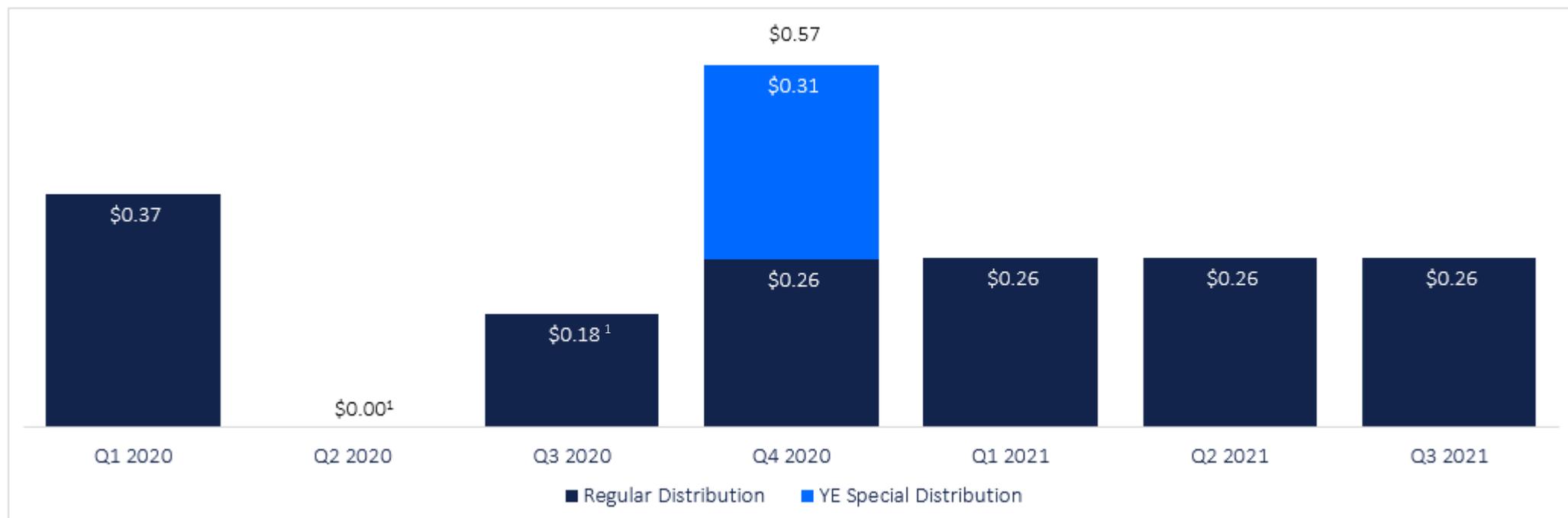
DEBT MATURITIES

(\$ in millions)



Distribution Per Share and Distribution Coverage

	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021
Net Investment Income (per share)	\$0.38	\$0.25	\$0.38	\$0.38	\$0.31	\$0.33	\$0.35
Distribution (per share)	\$0.37	\$0.00 ¹	\$0.18 ¹	\$0.57	\$0.26	\$0.26	\$0.26
Distribution coverage	1.04x	NA ¹	2.14x	0.67x	1.17x	1.24x	1.32x





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