



CION Investment Corporation

Fourth Quarter 2023
Earnings Presentation



Disclosures and Forward-Looking Statements

The information contained in this earnings presentation should be viewed in conjunction with the earnings conference call of CION Investment Corporation (NYSE: CION) (“CION” or the “Company”) held on Thursday, March 14, 2024 as well as the Company’s Annual Report on Form 10-K for the year ended December 31, 2023 that was filed with the Securities and Exchange Commission (the “SEC”) on March 14, 2024. The information contained herein may not be used, reproduced or distributed to others, in whole or in part, for any other purpose without the prior written consent of the Company.

This earnings presentation may contain forward-looking statements that involve substantial risks and uncertainties, including the impact of inflation, high interest rates and the risk of recession on the business, future operating results, access to capital and liquidity of the Company and its portfolio companies. You can identify these statements by the use of forward-looking terminology such as “may,” “will,” “should,” “expect,” “anticipate,” “project,” “target,” “estimate,” “intend,” “continue,” or “believe” or the negatives thereof or other variations thereon or comparable terminology, including references to assumptions, forecasts of future results, shareholder diversification, institutional research coverage and availability and access to capital. You should read statements that contain these words carefully because they discuss the Company’s plans, strategies, prospects and expectations concerning its business, operating results, financial condition and other similar matters. These statements represent the Company’s belief regarding future events that, by their nature, are uncertain and outside of the Company’s control, such as the price at which the Company’s shares of common stock will trade on the NYSE. Any forward-looking statement made by the Company in this earnings presentation speaks only as of the date on which the Company makes it. Factors or events that could cause the Company’s actual results to differ, possibly materially from its expectations, include, but are not limited to, the risks, uncertainties and other factors the Company identifies in the sections entitled “Risk Factors” and “Forward-Looking Statements” in filings the Company makes with the SEC, and it is not possible for the Company to predict or identify all of them. The Company undertakes no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

This earnings presentation does not constitute a prospectus and should under no circumstances be understood as an offer to sell or the solicitation of an offer to buy the Company’s common stock or any other securities nor will there be any sale of common stock or any other securities referred to in this earnings presentation in any state or jurisdiction in which such offer, solicitation or sale would be unlawful prior to the registration or qualification under the securities laws of such state or jurisdiction.

Nothing in these materials should be construed as a recommendation to invest in any securities that may be issued by the Company or as legal, accounting or tax advice. An investment in securities of the type described herein presents certain risks. The Company is managed by CION Investment Management, LLC, an affiliate of the Company. Nothing contained herein shall be relied upon as a promise or representation whether as to past or future performance.

The information contained in this earnings presentation is summary information that is intended to be considered in the context of other public announcements that the Company may make, by press release or otherwise, from time to time. The Company undertakes no duty or obligation to publicly update or revise the information contained in this earnings presentation, except as required by law. These materials contain information about the Company, certain of its personnel and affiliates and its historical performance. You should not view information related to past performance of the Company as indicative of its future results, the achievement of which cannot be assured.

Past performance does not guarantee future results, which may vary. The value of investments and the income derived from investments will fluctuate and can go down as well as up. A loss of principal may occur.

Fourth Quarter and Other Highlights – Ended December 31, 2023

- Net investment income and earnings per share for the quarter ended December 31, 2023 were \$0.40 per share and \$0.94 per share, respectively;
- Net asset value per share was \$16.23 as of December 31, 2023 compared to \$15.80 as of September 30, 2023, an increase of \$0.43 per share, or 2.7%. The increase was primarily due to mark-to-market price adjustments to the Company's portfolio during the quarter ended December 31, 2023;
- As of December 31, 2023, the Company had \$1,092 million of total principal amount of debt outstanding, of which 62% was comprised of senior secured bank debt and 38% was comprised of unsecured debt. The Company's net debt-to-equity ratio was 1.10x as of December 31, 2023 compared to 1.03x as of September 30, 2023;
- As of December 31, 2023, the Company had total investments at fair value of \$1,841 million in 111 portfolio companies across 24 industries. The investment portfolio was comprised of 86.6% senior secured loans, including 85.0% in first lien investments;¹
- During the quarter, the Company funded new investment commitments of \$147 million, funded previously unfunded commitments of \$7 million, and had sales and repayments totaling \$83 million, resulting in a net increase to the Company's funded portfolio of \$71 million;
- As of December 31, 2023, investments on non-accrual status amounted to 0.9% and 3.5% of the total investment portfolio at fair value and amortized cost, respectively, which are down from 1.0% and 3.8%, respectively, as of September 30, 2023;
- During the quarter, the Company repurchased 280,168 shares of its common stock under its 10b5-1 trading plan at an average price of \$10.35 per share for a total repurchase amount of \$2.9 million. Through December 31, 2023, the Company repurchased a total of 2,773,804 shares of its common stock under its 10b5-1 trading plan at an average price of \$9.72 per share for a total repurchase amount of \$27.0 million;
- On October 10, 2023, the Company completed a private offering in Israel pursuant to which the Company issued approximately \$34.1 million of its additional unsecured Series A Notes due 2026, which bear interest at a floating rate equal to SOFR plus a credit spread of 3.82% per year; and
- On November 8, 2023, the Company completed a private offering pursuant to which the Company issued \$100 million of its unsecured notes due 2027, which bear interest at a floating rate equal to the three-month SOFR plus a credit spread of 4.75% per year.

DISTRIBUTIONS

- For the quarter ended December 31, 2023, the Company paid a quarterly base distribution totaling \$18.4 million, or \$0.34 per share, and declared a special year-end distribution totaling \$8.1 million, or \$0.15 per share, paid on January 31, 2024 to shareholders of record as of December 22, 2023 in addition to the previously declared supplemental distribution totaling \$2.7 million, or \$0.05 per share, paid on January 15, 2024 to shareholders of record as of December 29, 2023; and
- On March 11, 2024, the Company's co-chief executive officers declared a first quarter 2024 base distribution of \$0.34 per share payable on March 28, 2024 to shareholders of record as of March 22, 2024.

Selected Financial Highlights

(\$ in millions)	Q4 2023	Q3 2023	Q2 2023	Q1 2023	Q4 2022
Investment portfolio, at fair value ⁽¹⁾	\$1,841	\$1,728	\$1,688	\$1,657	\$1,749
Total debt outstanding ⁽²⁾	\$1,092	\$1,008	\$986	\$1,011	\$958
Net assets	\$880	\$861	\$836	\$830	\$884
Debt-to-equity	1.24x	1.17x	1.18x	1.22x	1.08x
Net debt-to-equity	1.10x	1.03x	1.04x	1.02x	0.98x
Total investment income	\$60.0	\$67.5	\$58.5	\$65.0	\$55.5
Net investment income	\$21.8	\$30.0	\$23.4	\$29.9	\$23.9
Net realized and unrealized gains (losses)	\$29.2	\$17.5	\$4.5	\$(60.9)	\$(14.4)
Net increase (decrease) in net assets resulting from operations	\$51.0	\$47.5	\$27.9	\$(31.0)	\$9.5
Per Share Data					
Net asset value per share	\$16.23	\$15.80	\$15.31	\$15.11	\$15.98
Net investment income per share	\$0.40	\$0.55	\$0.43	\$0.54	\$0.43
Net realized and unrealized gains (losses) per share	\$0.54	\$0.32	\$0.08	\$(1.10)	\$(0.26)
Earnings per share	\$0.94	\$0.87	\$0.51	\$(0.56)	\$0.17
Distributions declared per share ⁽³⁾	\$0.54	\$0.39	\$0.34	\$0.34	\$0.58

1. The discussion of the investment portfolio excludes short term investments.

2. Total debt outstanding excludes netting of debt issuance costs. Please refer to page 10 for debt net of issuance costs.

3. Includes supplemental distributions of \$0.05 per share during each quarter ended September 30, 2023 and December 31, 2023 and special distributions of \$0.15 per share and \$0.27 per share during the quarters ended December 31, 2023 and 2022, respectively.

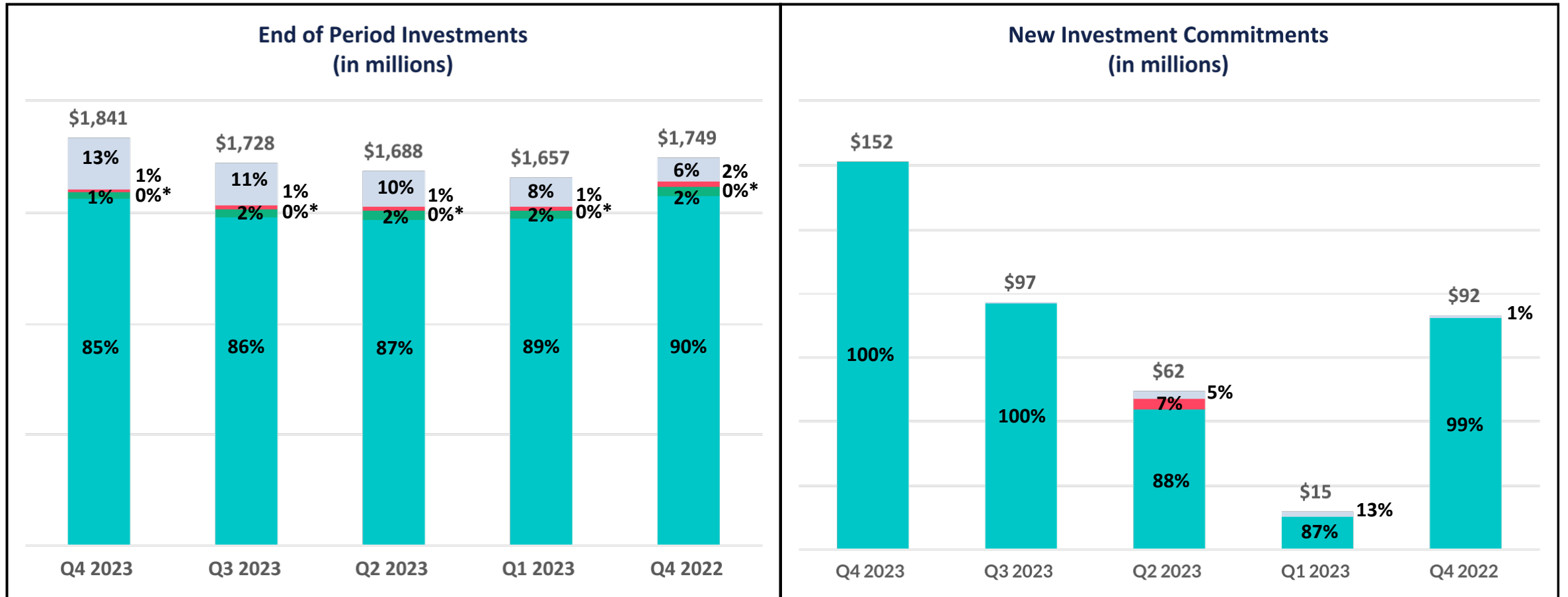
Investment Activity

- New investment commitments for the quarter were \$152 million, of which \$147 million were funded and \$5 million were unfunded.
- New investment commitments were made across 5 new and 15 existing portfolio companies.
- Fundings of previously unfunded commitments for the quarter were \$7 million.
- Sales and repayments totaled \$83 million for the quarter, which included the full exit of investments in 3 portfolio companies.

(\$ in millions)	Q4 2023	Q3 2023	Q2 2023	Q1 2023	Q4 2022
New investment commitments	\$152	\$97	\$62	\$15	\$92
Funded	\$147	\$93	\$62	\$14	\$83
Unfunded	\$5	\$4	\$0	\$1	\$9
Fundings of previously unfunded commitments	\$7	\$10	\$8	\$9	\$16
Repayments	\$(83)	\$(94)	\$(53)	\$(57)	\$(102)
Sales	\$0	\$(2)	\$(2)	\$(9)	\$(42)
Net funded investment activity	\$71	\$7	\$15	\$(43)	\$(46)
Total Portfolio Companies	111	109	112	109	113

The discussion of the investment portfolio excludes short term investments. Unfunded commitments are generally subject to borrowers meeting certain criteria such as compliance with covenants and certain operational metrics. These amounts may remain outstanding until the commitment period of an applicable loan expires, which may be shorter than the loan's maturity date.

Portfolio Asset Composition



■ First lien debt
 ■ Second lien debt
 ■ Collateralized securities and structured products - equity
 ■ Unsecured debt
 ■ Equity

* Less than 1%.

The discussion of the investment portfolio is at fair value and excludes short term investments.

Credit Quality of Investments

INTERNAL INVESTMENT RISK RATINGS⁽¹⁾

(% of Total Portfolio, Fair Value)

Higher Credit Quality

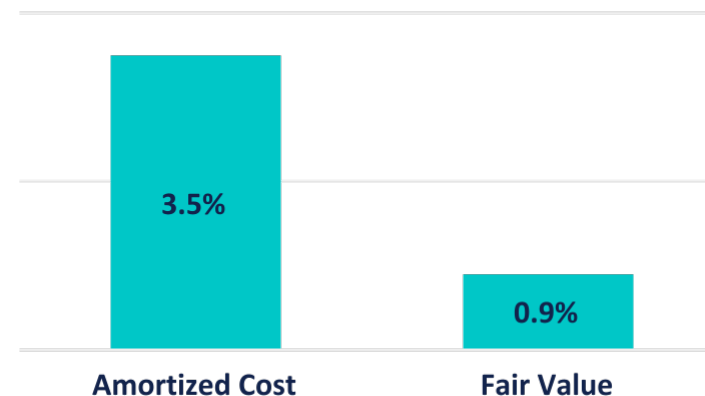


Lower Credit Quality

Rating	Q4 2023	Q3 2023	Q2 2023	Q1 2023	Q4 2022
1	5.3%	0.0%*	1.9%	0.1%	1.4%
2	87.2%	90.7%	86.6%	85.1%	81.5%
3	6.5%	8.2%	10.7%	11.3%	14.9%
4	0.6%	0.6%	0.5%	1.9%	2.2%
5	0.4%	0.5%	0.3%	1.6%	0.0%*
Total	100.0%	100.0%	100.0%	100.0%	100.0%

* - Less than 1%.

Q4 2023 NON-ACCRUAL %⁽¹⁾



Internal Investment Risk Rating Definitions

Rating Definition

- 1 Indicates the least amount of risk to our initial cost basis.
The trends and risk factors for this investment since origination or acquisition are generally favorable, which may include the performance of the portfolio company or a potential exit.
- 2 Indicates a level of risk to our initial cost basis that is similar to the risk to our initial cost basis at the time of origination or acquisition.
This portfolio company is generally performing in accordance with our analysis of its business and the full return of principal and interest or dividend is expected.
- 3 **Indicates that the risk to our ability to recoup the cost of such investment has increased since origination or acquisition, but full return of principal and interest or dividend is expected. A portfolio company with an investment rating of 3 requires closer monitoring.**
- 4 Indicates that the risk to our ability to recoup the cost of such investment has increased significantly since origination or acquisition, including as a result of factors such as declining performance and noncompliance with debt covenants.
We expect some loss of interest, dividend or capital appreciation, but still expect an overall positive internal rate of return on the investment.
- 5 Indicates that the risk to our ability to recoup the cost of such investment has increased materially since origination or acquisition and the portfolio company likely has materially declining performance.
Loss of interest or dividend and some loss of principal investment is expected, which would result in an overall negative internal rate of return on the investment.

1. The discussion of the investment portfolio excludes short term investments.

Portfolio Summary

Portfolio Characteristics (as of December 31, 2023)

Investment Portfolio

Total investments and unfunded commitments	\$1,888.1 million
Unfunded commitments	\$47.3 million
Investments at fair value	\$1,840.8 million
Yield on debt and other income producing investments at amortized cost ⁽¹⁾	13.41 %
Yield on performing loans at amortized cost ⁽¹⁾	13.98 %
Yield on total investments at amortized cost	12.12 %

Portfolio Companies

Number of portfolio companies	111
Weighted average leverage (net debt/EBITDA) ⁽²⁾	5.02x
Weighted average interest coverage ⁽²⁾	1.93x
Median EBITDA ⁽³⁾	\$33.7 million

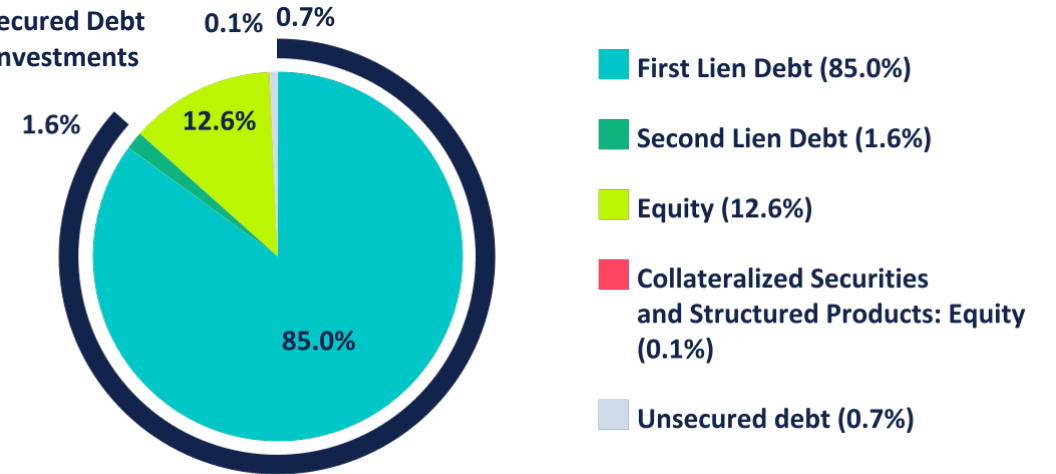
Industry Diversification⁽⁴⁾

Industry	% of Investment Portfolio
Services: Business	15.3 %
Healthcare & Pharmaceuticals	13.0 %
Media: Diversified & Production	7.3 %
Retail	7.3 %
Media: Advertising, Printing & Publishing	6.3 %
Other (≤ 6.3% each)	50.8 %

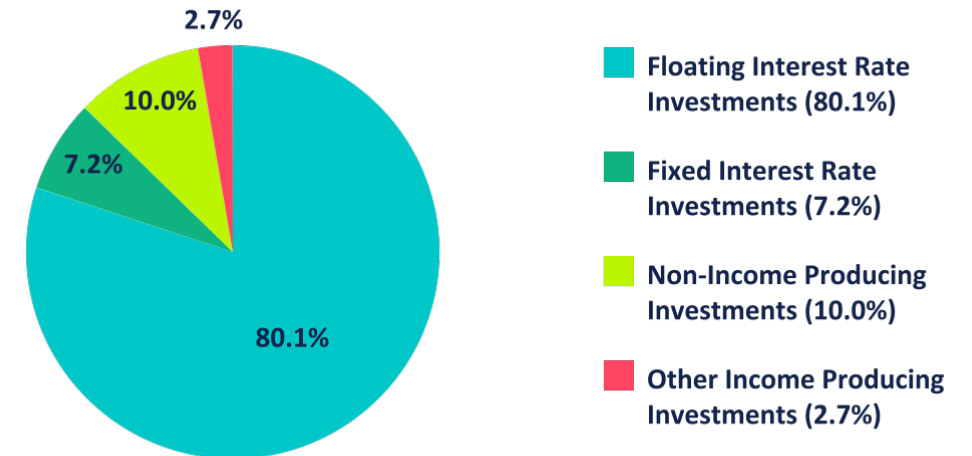
(1) See endnote 4 in our press release filed with the SEC on March 14, 2024. (2) See endnote 5 in our press release filed with the SEC on March 14, 2024. (3) See endnote 6 in our press release filed with the SEC on March 14, 2024. (4) The discussion of the investment portfolio excludes short term investments.

PORTFOLIO BY SECURITY TYPE⁽⁴⁾

86.6% Senior Secured Debt Investments



PORTFOLIO BY INTEREST RATE TYPE⁽⁴⁾



Quarterly Operating Results

All figures in thousands, except share and per share data	Q4 2023	Q3 2023	Q2 2023	Q1 2023	Q4 2022
Investment income					
Interest income ⁽¹⁾	\$ 56,403	\$ 63,913	\$ 56,813	\$ 53,781	\$ 53,238
Dividend income	128	95	52	8,131	1,288
Fee income	3,468	3,532	1,631	3,063	974
Total investment income	\$ 59,999	\$ 67,540	\$ 58,496	\$ 64,975	\$ 55,500
Expenses					
Management fees	\$ 6,893	\$ 6,741	\$ 6,546	\$ 6,676	\$ 6,925
Interest and other debt expenses	24,023	21,757	20,467	19,309	16,855
Incentive fees	4,615	6,362	4,965	6,335	5,065
Other operating expenses	2,650	2,927	2,984	2,792	2,431
Total expenses before taxes	\$ 38,181	\$ 37,787	\$ 34,962	\$ 35,112	\$ 31,276
Income tax expense (benefit), including excise tax	60	(237)	118	5	347
Net investment income after taxes	\$ 21,758	\$ 29,990	\$ 23,416	\$ 29,858	\$ 23,877
Net realized gain (loss) and unrealized appreciation (depreciation) on investments					
Net realized loss	\$ (351)	\$ (8,123)	\$ (18,928)	\$ (4,525)	\$ (15,692)
Net change in unrealized appreciation (depreciation)	29,585	25,606	23,406	(56,378)	1,350
Net realized and unrealized gains (losses)	\$ 29,234	\$ 17,483	\$ 4,478	\$ (60,903)	\$ (14,342)
Net increase (decrease) in net assets resulting from operations	\$ 50,992	\$ 47,473	\$ 27,894	\$ (31,045)	\$ 9,535
Per share data					
Net investment income	\$ 0.40	\$ 0.55	\$ 0.43	\$ 0.54	\$ 0.43
Net realized gain (loss) and unrealized appreciation (depreciation) on investments	\$ 0.54	\$ 0.32	\$ 0.08	\$ (1.10)	\$ (0.26)
Earnings per share	\$ 0.94	\$ 0.87	\$ 0.51	\$ (0.56)	\$ 0.17
Distributions declared per share ⁽²⁾	\$ 0.54	\$ 0.39	\$ 0.34	\$ 0.34	\$ 0.58
Weighted average shares outstanding	54,292,065	54,561,367	54,788,740	55,109,482	55,505,248
Shares outstanding, end of period	54,184,636	54,464,804	54,632,827	54,961,455	55,299,484

1. Includes certain prepayment fees, exit fees and paid-in-kind interest income.

2. Includes supplemental distributions of \$0.05 per share during each quarter ended September 30, 2023 and December 31, 2023 and special distributions of \$0.15 per share and \$0.27 per share during the quarters ended December 31, 2023 and 2022, respectively.

Quarterly Balance Sheet

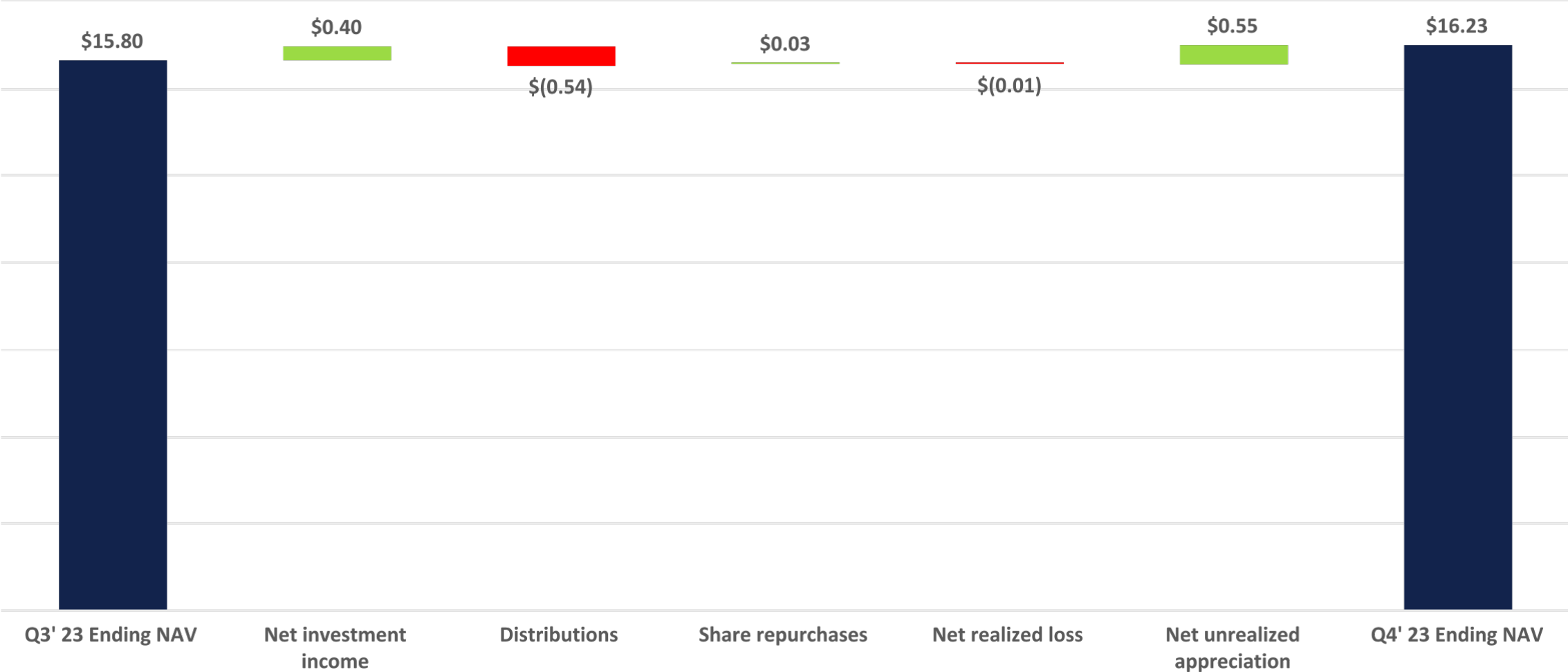
All figures in thousands, except per share data and asset coverage ratio	Q4 2023	Q3 2023	Q2 2023	Q1 2023	Q4 2022
Assets					
Investments, at fair value	\$ 1,954,270	\$ 1,844,877	\$ 1,788,462	\$ 1,723,352	\$ 1,760,030
Cash	8,415	6,805	11,515	96,016	82,739
Interest receivable on investments	36,724	40,378	33,200	27,333	26,526
Receivable due on investments sold	967	2,646	997	3,239	1,016
Dividend receivable on investments	—	82	—	—	1,275
Prepaid expenses and other assets	1,348	1,552	608	4,552	825
Total Assets	\$ 2,001,724	\$ 1,896,340	\$ 1,834,782	\$ 1,854,492	\$ 1,872,411
Liabilities & Net Assets					
Financing arrangements (net of debt issuance costs) ⁽¹⁾	\$ 1,081,701	\$ 1,000,211	\$ 976,737	\$ 1,002,396	\$ 951,322
Payable for investments purchased	4,692	9,663	—	—	—
Accounts payable and accrued expenses	1,036	1,510	1,344	1,075	1,012
Interest payable	10,231	7,238	8,183	7,007	7,820
Accrued management fees	6,893	6,741	6,546	6,676	6,924
Accrued subordinated incentive fee on income	4,615	6,362	4,967	6,334	5,065
Accrued administrative services expense	2,156	1,064	574	694	1,703
Share repurchase payable	—	67	67	—	—
Shareholder distribution payable	10,837	2,724	—	—	14,931
Total Liabilities	\$ 1,122,161	\$ 1,035,580	\$ 998,418	\$ 1,024,182	\$ 988,777
Total Net Assets	\$ 879,563	\$ 860,760	\$ 836,364	\$ 830,310	\$ 883,634
Total Liabilities and Net Assets	\$ 2,001,724	\$ 1,896,340	\$ 1,834,782	\$ 1,854,492	\$ 1,872,411
Net Asset Value per share	\$ 16.23	\$ 15.80	\$ 15.31	\$ 15.11	\$ 15.98
Asset coverage ratio⁽²⁾	1.81	1.85	1.85	1.82	1.92

1. The Company had debt issuance costs of \$10,643 as of December 31, 2023, \$8,001 as of September 30, 2023, \$8,976 as of June 30, 2023, \$8,316 as of March 31, 2023 and \$6,178 as of December 31, 2022.

2. Asset coverage ratio is equal to (i) the sum of (a) net assets at the end of the period and (b) total senior securities outstanding at the end of the period (excluding unfunded commitments), divided by (ii) total senior securities outstanding at the end of the period.

Q4 2023 Net Asset Value Bridge

Per Share Data



2023 Net Asset Value Bridge

Per Share Data



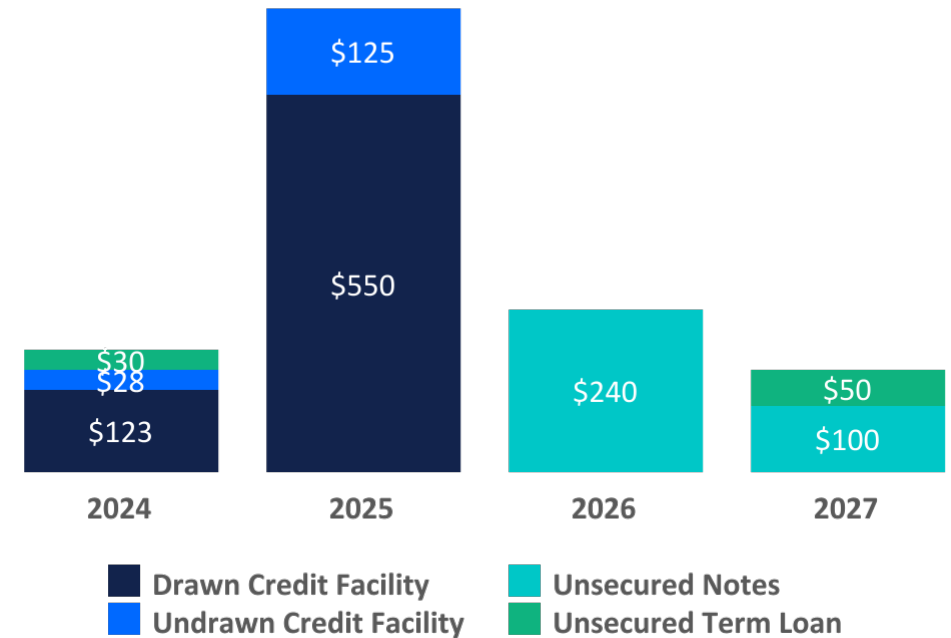
Debt Summary

\$153 million in available capacity within existing senior secured facilities

DEBT SCHEDULE (\$ in millions)

	Total Commitment Amount	Principal Amount Outstanding	Interest Rate	Maturity Date
JPM Credit Facility	\$675	\$550	S + 3.20% ⁽²⁾	5/15/2025
UBS Facility	150	123	S + 3.20%	11/19/2024
Unsecured Notes, 2026 ⁽¹⁾	125	125	4.50%	2/11/2026
Series A Unsecured Notes, 2026 ⁽¹⁾	115	115	S + 3.82%	8/31/2026
Unsecured Notes, 2027 ⁽¹⁾	100	100	S + 4.75%	11/8/2027
2022 Unsecured Term Loan ⁽¹⁾	50	50	S + 3.50%	4/27/2027
2021 Unsecured Term Loan ⁽¹⁾	30	30	5.20%	9/30/2024
Total Debt	\$1,245	\$1,092	8.5%	

DEBT MATURITIES (\$ in millions)

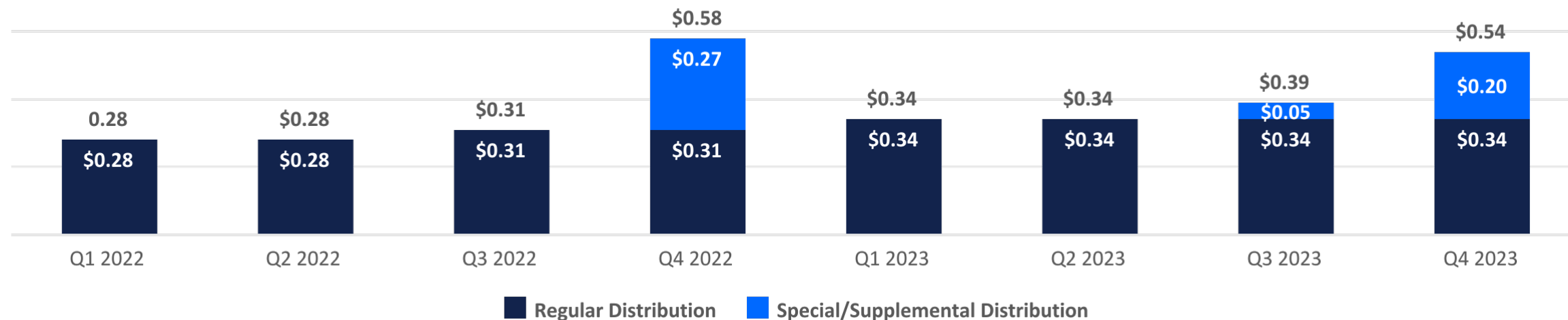


1. Investment grade credit rating.

2. Bears interest at a rate of SOFR + 3.05% and a LIBOR to SOFR credit spread adjustment of 0.15%.

Distribution Per Share and Distribution Coverage

	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Fiscal Year	
	2022	2022	2022	2022	2023	2023	2023	2023	2022	2023
Net Investment Income (per share)	\$0.34	\$0.34	\$0.45	\$0.43	\$0.54	\$0.43	\$0.55	\$0.40	\$1.56	\$1.92
Distribution (per share)	\$0.28	\$0.28	\$0.31	\$0.58(1)	\$0.34	\$0.34	\$0.39(1)	\$0.54(1)	1.45(1)	\$1.61(1)
Distribution coverage	1.21x	1.21x	1.45x	0.74x	1.59x	1.26x	1.41x	0.74x	1.04x	1.19x



1. Includes special and/or supplemental distributions of \$0.27, \$0.05 and \$0.20 per share during Q4 2022, Q3 2023 and Q4 2023, respectively.



CI